

Oct-15

Monthly Statistical Report - Residential by County - NORMLS/CRIS

NEOAT Ashtabula County

|                     | Oct-15    | Oct-14    | Change % | YTD - 15   | YTD - 14   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings         | 143       | 131       | 9.2      | 1471       | 1,472      | -0.1     |
| Sold Listings       | 81        | 77        | 5.2      | 783        | 676        | 15.8     |
| \$ Volume - Sold    | 8,456,366 | 7,180,200 | 17.8     | 77,575,935 | 65,462,824 | 18.5     |
| Average Sale Price  | 104,400   | 93,249    | 12.0     | 99,075     | 96,838     | 2.8      |
| High Sale Price     | 330,000   | 315,000   | 4.8      | 735,000    | 726,000    | 1.2      |
| Low Sale Price      | 2,600     | 7,100     | -63.4    | 2,000      | 2,100      | -4.8     |
| Average Market Time | 112       | 111       | 0.6      | 118        | 117        | -0.5     |

NEOCU Cuyahoga County

|                     | Oct-15    | Oct-14      | Change % | YTD - 15      | YTD - 14      | Change % |
|---------------------|-----------|-------------|----------|---------------|---------------|----------|
| NewListings         | 1664      | 1,515       | 9.8      | 19209         | 18,344        | 4.7      |
| Sold Listings       | 1296      | 1,144       | 13.3     | 12131         | 10,953        | 10.8     |
| \$ Volume - Sold    | 187,962   | 158,896,267 | -99.9    | 1,784,706,733 | 1,553,653,860 | 14.9     |
| Average Sale Price  | 143,369   | 138,895     | 3.2      | 147,120       | 141,847       | 4.0      |
| High Sale Price     | 4,900,000 | 1,650,000   | 197.0    | 4,900,000     | 3,650,000     | 34.2     |
| Low Sale Price      | 1,000     | 3,695       | -72.9    | 500           | 1             | 49900.0  |
| Average Market Time | 88        | 94          | -6.1     | 94            | 96            | -6.7     |

NEOGE Geauga County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 118        | 115        | 2.6      | 1507        | 1,457       | 3.4      |
| Sold Listings       | 107        | 83         | 28.9     | 891         | 813         | 9.6      |
| \$ Volume - Sold    | 25,670,050 | 19,918,828 | 28.9     | 223,139,748 | 199,073,306 | 12.1     |
| Average Sale Price  | 239,907    | 239,986    | 0.0      | 250,437     | 244,863     | 1.0      |
| High Sale Price     | 1,475,000  | 1,100,000  | 34.1     | 1,475,000   | 1,495,000   | -1.3     |
| Low Sale Price      | 23,000     | 26,500     | -13.2    | 17,000      | 5,500       | 209.1    |
| Average Market Time | 100        | 124        | -19.0    | 114         | 123         | -6.2     |

NEOLA Lake County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 409        | 365        | 12.1     | 4333        | 4,150       | 4.4      |
| Sold Listings       | 270        | 262        | 3.1      | 4194        | 2,327       | 80.2     |
| \$ Volume - Sold    | 39,217,167 | 36,095,908 | 8.6      | 236,686,865 | 334,248,117 | -29.2    |
| Average Sale Price  | 145,249    | 137,771    | 5.4      | 56,435      | 143,639     | -0.4     |
| High Sale Price     | 975,000    | 975,000    | 0.0      | 975,000     | 975,000     | 0.0      |
| Low Sale Price      | 12,900     | 13,500     | -4.4     | 10,000      | 5,500       | 81.8     |
| Average Market Time | 104        | 94         | 10.3     | 100         | 104         | -4.3     |

NEOLO Lorain County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 429        | 450        | -4.7     | 4353        | 4,815       | -9.6     |
| Sold Listings       | 341        | 328        | 4.0      | 4265        | 2,853       | 49.5     |
| \$ Volume - Sold    | 57,159,964 | 51,792,640 | 10.4     | 254,629,662 | 431,984,671 | -41.1    |
| Average Sale Price  | 167,625    | 157,904    | 6.2      | 59,702      | 151,414     | -0.1     |
| High Sale Price     | 5,000,000  | 675,000    | 640.7    | 5,000,000   | 1,775,000   | 181.7    |
| Low Sale Price      | 3,000      | 6,000      | -50.0    | 1,200       | 2,500       | -52.0    |
| Average Market Time | 90         | 89         | 1.4      | 99          | 99          | 0.6      |

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NEOME Medina County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 284        | 259        | 9.7      | 4208        | 3,160       | 33.2     |
| Sold Listings       | 217        | 187        | 16.0     | 4141        | 1,905       | 117.4    |
| \$ Volume - Sold    | 44,726,183 | 32,776,557 | 36.5     | 242,195,881 | 355,410,711 | -31.9    |
| Average Sale Price  | 206,111    | 175,276    | 17.6     | 58,487      | 186,567     | 4.7      |
| High Sale Price     | 875,000    | 555,000    | 57.7     | 1,163,000   | 1,100,000   | 5.7      |
| Low Sale Price      | 20,000     | 17,000     | 17.6     | 9,000       | 6,500       | 38.5     |
| Average Market Time | 79         | 97         | -18.5    | 89          | 96          | -5.8     |

NEOCA Carroll County

|                     | Oct-15    | Oct-14    | Change % | YTD - 15    | YTD - 14   | Change % |
|---------------------|-----------|-----------|----------|-------------|------------|----------|
| NewListings         | 37        | 32        | 15.6     | 3961        | 362        | 994.2    |
| Sold Listings       | 25        | 16        | 56.3     | 3949        | 173        | 2182.7   |
| \$ Volume - Sold    | 3,556,005 | 2,489,000 | 42.9     | 201,025,703 | 22,543,028 | 791.7    |
| Average Sale Price  | 77,723    | 155,563   | -50.0    | 50,905      | 130,307    | -11.2    |
| High Sale Price     | 515,000   | 470,000   | 9.6      | 515,000     | 555,000    | -7.2     |
| Low Sale Price      | 15,000    | 21,000    | -28.6    | 6,005       | 6,000      | 0.1      |
| Average Market Time | 71        | 98        | -27.6    | 100         | 95         | 8.3      |

NEOCO Columbiana County

|                     | Oct-15    | Oct-14    | Change % | YTD - 15    | YTD - 14   | Change % |
|---------------------|-----------|-----------|----------|-------------|------------|----------|
| NewListings         | 112       | 99        | 13.1     | 4036        | 1,222      | 230.3    |
| Sold Listings       | 80        | 68        | 17.6     | 4004        | 642        | 523.7    |
| \$ Volume - Sold    | 8,771,615 | 6,467,668 | 35.6     | 206,241,313 | 65,144,714 | 216.6    |
| Average Sale Price  | 99,677    | 95,113    | 4.8      | 51,509      | 101,472    | 0.6      |
| High Sale Price     | 264,500   | 364,000   | -27.3    | 725,000     | 500,000    | 45.0     |
| Low Sale Price      | 10,700    | 4,800     | 122.9    | 3,000       | 399        | 651.9    |
| Average Market Time | 98        | 110       | -10.9    | 104         | 109        | -3.2     |

NEOCS Coshocton County

|                     | Oct-15    | Oct-14    | Change % | YTD - 15    | YTD - 14   | Change % |
|---------------------|-----------|-----------|----------|-------------|------------|----------|
| NewListings         | 36        | 28        | 28.6     | 3960        | 334        | 1085.6   |
| Sold Listings       | 20        | 23        | -13.0    | 3944        | 179        | 2103.4   |
| \$ Volume - Sold    | 1,988,898 | 2,251,900 | -11.7    | 199,458,596 | 18,100,591 | 1001.9   |
| Average Sale Price  | 99,445    | 97,909    | 1.6      | 50,573      | 101,121    | 8.4      |
| High Sale Price     | 450,000   | 260,000   | 73.1     | 952,997     | 448,000    | 112.7    |
| Low Sale Price      | 15,000    | 12,000    | 25.0     | 5,000       | 6,000      | -16.7    |
| Average Market Time | 90        | 70        | 29.1     | 94          | 99         | -4.3     |

NEOMA Mahoning County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 366        | 354        | 3.4      | 4290        | 3,574       | 20.0     |
| Sold Listings       | 244        | 225        | 8.4      | 4168        | 1,747       | 138.6    |
| \$ Volume - Sold    | 24,848,626 | 21,138,161 | 17.6     | 222,318,324 | 199,156,416 | 11.6     |
| Average Sale Price  | 101,389    | 93,947     | 7.9      | 53,339      | 100,890     | 1.7      |
| High Sale Price     | 625,000    | 416,000    | 50.2     | 980,000     | 1,100,000   | -10.9    |
| Low Sale Price      | 2,000      | 3,200      | -37.5    | 880         | 1,000       | -12.0    |
| Average Market Time | 83         | 93         | -10.6    | 97          | 98          | 0.0      |

NEOPO Portage County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 201        | 190        | 5.8      | 4125        | 2,143       | 92.5     |
| Sold Listings       | 156        | 136        | 14.7     | 4080        | 1,269       | 221.5    |
| \$ Volume - Sold    | 25,805,091 | 21,284,407 | 21.2     | 223,274,789 | 206,484,928 | 8.1      |
| Average Sale Price  | 165,417    | 156,503    | 5.7      | 54,724      | 162,715     | 1.3      |
| High Sale Price     | 712,500    | 1,200,000  | -40.6    | 850,000     | 1,500,000   | -43.3    |
| Low Sale Price      | 28,000     | 11,000     | 154.5    | 10,000      | 8,500       | 17.6     |
| Average Market Time | 74         | 84         | -11.9    | 91          | 94          | -1.3     |

NEOST Stark County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 626        | 538        | 16.4     | 4550        | 5,603       | -18.8    |
| Sold Listings       | 393        | 361        | 8.9      | 4317        | 3,321       | 30.0     |
| \$ Volume - Sold    | 51,226,441 | 45,231,160 | 13.3     | 248,696,139 | 419,680,036 | -40.7    |
| Average Sale Price  | 130,347    | 125,294    | 4.0      | 57,609      | 126,372     | 4.7      |
| High Sale Price     | 799,000    | 745,000    | 7.2      | 2,174,370   | 950,000     | 128.9    |
| Low Sale Price      | 4,095      | 4,500      | -9.0     | 4,000       | 1,000       | 300.0    |
| Average Market Time | 53         | 64         | -17.2    | 61          | 63          | -1.2     |

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NEOSU Summit County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 873        | 876        | -0.3     | 4797        | 9,201       | -47.9    |
| Sold Listings       | 659        | 650        | 1.4      | 4583        | 5,517       | -16.9    |
| \$ Volume - Sold    | 93,217,259 | 89,311,373 | 4.4      | 290,686,957 | 779,727,597 | -62.7    |
| Average Sale Price  | 141,453    | 137,402    | 2.9      | 63,427      | 141,332     | -2.0     |
| High Sale Price     | 2,700,000  | 1,975,000  | 36.7     | 2,815,000   | 1,975,000   | 42.5     |
| Low Sale Price      | 3,500      | 3,100      | 12.9     | 1,750       | 501         | 249.3    |
| Average Market Time | 71         | 82         | -13.2    | 79          | 82          | -4.2     |

NEOTR Trumbull County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 230        | 250        | -8.0     | 4154        | 2,624       | 58.3     |
| Sold Listings       | 175        | 177        | -1.1     | 4099        | 1,510       | 171.5    |
| \$ Volume - Sold    | 17,164,913 | 16,913,001 | 1.5      | 214,634,611 | 131,370,661 | 63.4     |
| Average Sale Price  | 98,085     | 95,554     | 2.6      | 52,363      | 87,000      | 7.7      |
| High Sale Price     | 405,000    | 597,000    | -32.2    | 599,000     | 750,000     | -20.1    |
| Low Sale Price      | 6,000      | 7,000      | -14.3    | 3,901       | 2,000       | 95.1     |
| Average Market Time | 90         | 101        | -11.1    | 103         | 104         | 0.3      |

NEOTU Tuscarawas County

|                     | Oct-15     | Oct-14     | Change % | YTD - 15    | YTD - 14   | Change % |
|---------------------|------------|------------|----------|-------------|------------|----------|
| NewListings         | 103        | 97         | 6.2      | 4027        | 1,034      | 289.5    |
| Sold Listings       | 93         | 111        | -16.2    | 4017        | 732        | 448.8    |
| \$ Volume - Sold    | 11,845,775 | 14,980,782 | -20.9    | 209,315,473 | 88,296,188 | 137.1    |
| Average Sale Price  | 127,374    | 134,962    | -5.6     | 52,107      | 120,623    | 7.3      |
| High Sale Price     | 500,000    | 340,000    | 47.1     | 630,000     | 525,000    | 20.0     |
| Low Sale Price      | 5,000      | 5,000      | 0.0      | 4,750       | 5,000      | -5.0     |
| Average Market Time | 76         | 91         | -16.4    | 83          | 92         | -9.7     |

NEOBEL Belmont County

|                     | Oct-15    | Oct-14 | Change % | YTD - 15   | YTD - 14 | Change % |
|---------------------|-----------|--------|----------|------------|----------|----------|
| NewListings         | 50        | -      | n/a      | 566        | -        | n/a      |
| Sold Listings       | 44        | -      | n/a      | 324        | -        | n/a      |
| \$ Volume - Sold    | 5,233,338 | -      | n/a      | 42,327,382 | -        | n/a      |
| Average Sale Price  | 118,940   | -      | n/a      | 130,640    | -        | n/a      |
| High Sale Price     | 315,000   | -      | n/a      | 463,500    | -        | n/a      |
| Low Sale Price      | 9,900     | -      | n/a      | 6,000      | -        | n/a      |
| Average Market Time | 144       | -      | n/a      | 132        | -        | n/a      |

NEOHAR Harrison County

|                     | Oct-15    | Oct-14 | Change % | YTD - 15  | YTD - 14 | Change % |
|---------------------|-----------|--------|----------|-----------|----------|----------|
| NewListings         | 12        | -      | n/a      | 135       | -        | n/a      |
| Sold Listings       | 11        | -      | n/a      | 58        | -        | n/a      |
| \$ Volume - Sold    | 1,006,940 | -      | n/a      | 5,526,373 | -        | n/a      |
| Average Sale Price  | 125,868   | -      | n/a      | 95,282    | -        | n/a      |
| High Sale Price     | 310,000   | -      | n/a      | 350,000   | -        | n/a      |
| Low Sale Price      | 15,500    | -      | n/a      | 5,500     | -        | n/a      |
| Average Market Time | 125       | -      | n/a      | 142       | -        | n/a      |

NEOJEFF Jefferson County

|                     | Oct-15    | Oct-14 | Change % | YTD - 15   | YTD - 14 | Change % |
|---------------------|-----------|--------|----------|------------|----------|----------|
| NewListings         | 64        | -      | n/a      | 578        | -        | n/a      |
| Sold Listings       | 43        | -      | n/a      | 352        | -        | n/a      |
| \$ Volume - Sold    | 2,903,150 | -      | n/a      | 28,680,582 | -        | n/a      |
| Average Sale Price  | 72,579    | -      | n/a      | 81,479     | -        | n/a      |
| High Sale Price     | 255,000   | -      | n/a      | 400,000    | -        | n/a      |
| Low Sale Price      | 7,100     | -      | n/a      | 5,000      | -        | n/a      |
| Average Market Time | 126       | -      | n/a      | 149        | -        | n/a      |