

Apr-14

## Monthly Statistical Report - Residential by County - NORMLS/CRIS

## NEOAT Ashtabula County

|                     | Apr-14    | Apr-13    | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings         | 167       | 154       | 8.4      | 531        | 549        | -3.3     |
| Sold Listings       | 51        | 59        | -13.6    | 208        | 195        | 6.7      |
| \$ Volume - Sold    | 4,623,995 | 4,096,134 | 12.9     | 18,239,881 | 16,057,860 | 13.6     |
| Average Sale Price  | 90,667    | 69,426    | 30.6     | 87,692     | 82,348     | 6.5      |
| High Sale Price     | 439,000   | 199,000   | 120.6    | 595,000    | 402,500    | 47.8     |
| Low Sale Price      | 7,649     | 10,205    | -25.0    | 5,000      | 7,500      | -33.3    |
| Average Market Time | 114       | 117       | -2.6     | 116        | 123        | -5.7     |

## NEOCU Cuyahoga County

|                     | Apr-14      | Apr-13      | Change % | YTD - 14    | YTD - 13    | Change % |
|---------------------|-------------|-------------|----------|-------------|-------------|----------|
| NewListings         | 2193        | 2,185       | 0.4      | 7017        | 7,267       | -3.4     |
| Sold Listings       | 980         | 1,086       | -9.8     | 3351        | 3,445       | -2.7     |
| \$ Volume - Sold    | 131,774,458 | 137,065,146 | -3.9     | 417,409,905 | 417,857,830 | -0.1     |
| Average Sale Price  | 134,464     | 126,211     | 6.5      | 1,242,563   | 121,294     | 924.4    |
| High Sale Price     | 1,775,000   | 3,200,000   | -44.5    | 2,125,000   | 3,200,000   | -33.6    |
| Low Sale Price      | 50          | 2,000       | -97.5    | 1           | 500         | -99.8    |
| Average Market Time | 109         | 111         | -1.8     | 104         | 114         | -8.8     |

## NEOGE Geauga County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings         | 188        | 163        | 15.3     | 524        | 504        | 4.0      |
| Sold Listings       | 69         | 66         | 4.5      | 212        | 233        | -9.0     |
| \$ Volume - Sold    | 16,631,390 | 17,191,614 | -3.3     | 49,847,689 | 54,476,099 | -8.5     |
| Average Sale Price  | 241,035    | 260,479    | -7.5     | 235,131    | 233,803    | 0.6      |
| High Sale Price     | 750,000    | 1,300,000  | -42.3    | 779,888    | 1,300,000  | -40.0    |
| Low Sale Price      | 20,500     | 20,000     | 2.5      | 5,500      | 12,000     | -54.2    |
| Average Market Time | 162        | 165        | -1.8     | 150        | 145        | 3.4      |

## NEOLA Lake County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings         | 453        | 472        | -4.0     | 1494       | 1,506      | -0.8     |
| Sold Listings       | 212        | 196        | 8.2      | 680        | 668        | 1.8      |
| \$ Volume - Sold    | 30,214,039 | 25,711,280 | 17.5     | 92,556,754 | 82,990,984 | 11.5     |
| Average Sale Price  | 142,519    | 131,180    | 8.6      | 136,113    | 124,238    | 9.6      |
| High Sale Price     | 745,000    | 491,748    | 51.5     | 745,000    | 650,000    | 14.6     |
| Low Sale Price      | 18,500     | 10,000     | 85.0     | 650        | 10,000     | -93.5    |
| Average Market Time | 119        | 103        | 15.5     | 119        | 118        | 0.8      |

## NEOLO Lorain County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14    | YTD - 13    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 570        | 525        | 8.6      | 1774        | 1,873       | -5.3     |
| Sold Listings       | 254        | 287        | -11.5    | 853         | 917         | -7.0     |
| \$ Volume - Sold    | 37,558,602 | 39,740,316 | -5.5     | 118,852,993 | 121,531,844 | -2.2     |
| Average Sale Price  | 147,869    | 138,468    | 6.8      | 139,335     | 132,532     | 5.1      |
| High Sale Price     | 925,000    | 674,600    | 37.1     | 1,775,000   | 925,000     | 91.9     |
| Low Sale Price      | 1,400      | 6,000      | -76.7    | 1,400       | 1,000       | 40.0     |
| Average Market Time | 116        | 89         | 30.3     | 108         | 100         | 8.0      |

## NEOME Medina County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings         | 371        | 364        | 1.9      | 1182       | 1,233      | -4.1     |
| Sold Listings       | 164        | 159        | 3.1      | 498        | 545        | -8.6     |
| \$ Volume - Sold    | 30,498,083 | 26,107,164 | 16.8     | 88,806,915 | 91,834,680 | -3.3     |
| Average Sale Price  | 185,964    | 164,196    | 13.3     | 178,327    | 168,504    | 5.8      |
| High Sale Price     | 650,000    | 610,000    | 6.6      | 800,000    | 1,300,000  | -38.5    |
| Low Sale Price      | 8,000      | 8,000      | 0.0      | 2,300      | 5,293      | -56.5    |
| Average Market Time | 109        | 96         | 13.5     | 102        | 96         | 6.3      |

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## NEOCA Carroll County

|                     | Apr-14    | Apr-13    | Change % | YTD - 14  | YTD - 13  | Change % |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| NewListings         | 40        | 41        | -2.4     | 124       | 125       | -0.8     |
| Sold Listings       | 21        | 19        | 10.5     | 57        | 57        | 0.0      |
| \$ Volume - Sold    | 2,952,450 | 1,533,756 | 92.5     | 6,959,501 | 5,398,413 | 28.9     |
| Average Sale Price  | 140,593   | 80,724    | 74.2     | 122,097   | 94,709    | 28.9     |
| High Sale Price     | 335,000   | 260,000   | 28.8     | 335,000   | 560,000   | -40.2    |
| Low Sale Price      | 25,000    | 14,000    | 78.6     | 15,000    | 14,000    | 7.1      |
| Average Market Time | 102       | 95        | 7.4      | 79        | 94        | -16.0    |

## NEOCO Columbiana County

|                     | Apr-14    | Apr-13    | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings         | 138       | 149       | -7.4     | 445        | 468        | -4.9     |
| Sold Listings       | 58        | 58        | 0.0      | 191        | 212        | -9.9     |
| \$ Volume - Sold    | 6,390,759 | 4,431,200 | 44.2     | 20,266,925 | 18,082,540 | 12.1     |
| Average Sale Price  | 110,186   | 76,400    | 44.2     | 106,110    | 85,295     | 24.4     |
| High Sale Price     | 329,900   | 245,000   | 34.7     | 404,980    | 450,000    | -10.0    |
| Low Sale Price      | 15,000    | 10,000    | 50.0     | 399        | 8,000      | -95.0    |
| Average Market Time | 105       | 100       | 5.0      | 107        | 108        | -0.9     |

## NEOCS Coshocton County

|                     | Apr-14    | Apr-13    | Change % | YTD - 14  | YTD - 13  | Change % |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| NewListings         | 41        | 46        | -10.9    | 126       | 151       | -16.6    |
| Sold Listings       | 16        | 14        | 14.3     | 58        | 52        | 11.5     |
| \$ Volume - Sold    | 1,593,499 | 1,638,098 | -2.7     | 5,302,175 | 4,760,808 | 11.4     |
| Average Sale Price  | 99,594    | 117,007   | -14.9    | 91,417    | 91,554    | -0.1     |
| High Sale Price     | 270,000   | 300,000   | -10.0    | 345,000   | 300,000   | 15.0     |
| Low Sale Price      | 15,000    | 19,500    | -23.1    | 9,000     | 5,900     | 52.5     |
| Average Market Time | 124       | 78        | 59.0     | 125       | 95        | 31.6     |

## NEOMA Mahoning County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings         | 372        | 410        | -9.3     | 1226       | 1,297      | -5.5     |
| Sold Listings       | 197        | 200        | -1.5     | 647        | 680        | -4.9     |
| \$ Volume - Sold    | 18,476,475 | 17,804,600 | 3.8      | 58,094,705 | 61,194,560 | -5.1     |
| Average Sale Price  | 93,789     | 89,023     | 5.4      | 89,791     | 89,992     | -0.2     |
| High Sale Price     | 685,000    | 500,000    | 37.0     | 1,000,000  | 770,000    | 29.9     |
| Low Sale Price      | 3,000      | 1,000      | 200.0    | 1,000      | 1,000      | 0.0      |
| Average Market Time | 102        | 102        | 0.0      | 100        | 102        | -2.0     |

## NEOPO Portage County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|------------|------------|----------|------------|------------|----------|
| NewListings         | 227        | 255        | -11.0    | 759        | 930        | -18.4    |
| Sold Listings       | 90         | 144        | -37.5    | 346        | 420        | -17.6    |
| \$ Volume - Sold    | 13,752,450 | 21,750,624 | -36.8    | 48,340,996 | 57,004,920 | -15.2    |
| Average Sale Price  | 152,805    | 151,046    | 1.2      | 139,714    | 135,726    | 2.9      |
| High Sale Price     | 438,000    | 536,200    | -18.3    | 970,000    | 865,000    | 12.1     |
| Low Sale Price      | 10,500     | 15,900     | -34.0    | 900        | 12,250     | -92.7    |
| Average Market Time | 102        | 99         | 3.0      | 112        | 104        | 7.7      |

## NEOST Stark County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14    | YTD - 13    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 630        | 637        | -1.1     | 2018        | 2,071       | -2.6     |
| Sold Listings       | 297        | 326        | -8.9     | 1031        | 1,117       | -7.7     |
| \$ Volume - Sold    | 36,338,112 | 39,378,192 | -7.7     | 116,134,987 | 127,159,280 | -8.7     |
| Average Sale Price  | 122,351    | 120,792    | 1.3      | 112,643     | 113,840     | -1.1     |
| High Sale Price     | 430,000    | 780,000    | -44.9    | 787,500     | 875,000     | -10.0    |
| Low Sale Price      | 2,750      | 4,600      | -40.2    | 2,000       | 500         | 300.0    |
| Average Market Time | 74         | 77         | -3.9     | 72          | 79          | -8.9     |

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## NEOSU Summit County

|                     | Apr-14     | Apr-13     | Change % | YTD - 14    | YTD - 13    | Change % |
|---------------------|------------|------------|----------|-------------|-------------|----------|
| NewListings         | 1007       | 1,021      | -1.4     | 3239        | 3,334       | -2.8     |
| Sold Listings       | 495        | 462        | 7.1      | 1620        | 1,511       | 7.2      |
| \$ Volume - Sold    | 67,955,449 | 61,352,214 | 10.8     | 209,300,012 | 199,210,240 | 5.1      |
| Average Sale Price  | 137,284    | 132,797    | 3.4      | 129,198     | 131,840     | -2.0     |
| High Sale Price     | 1,100,000  | 2,350,000  | -53.2    | 1,200,000   | 2,350,000   | -48.9    |
| Low Sale Price      | 7,500      | 2,300      | 226.1    | 501         | 2,300       | -78.2    |
| Average Market Time | 101        | 97         | 4.1      | 93          | 103         | -9.7     |

## NEOTR Trumbull County

|                     | Apr-14     | Apr-13    | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|------------|-----------|----------|------------|------------|----------|
| NewListings         | 284        | 307       | -7.5     | 912        | 980        | -6.9     |
| Sold Listings       | 150        | 127       | 18.1     | 510        | 468        | 9.0      |
| \$ Volume - Sold    | 12,732,688 | 9,870,948 | 29.0     | 39,820,753 | 35,888,112 | 11.0     |
| Average Sale Price  | 84,885     | 77,724    | 9.2      | 78,080     | 76,684     | 1.8      |
| High Sale Price     | 525,000    | 340,000   | 54.4     | 635,000    | 540,000    | 17.6     |
| Low Sale Price      | 6,000      | 4,000     | 50.0     | 2,000      | 1,006      | 98.8     |
| Average Market Time | 109        | 107       | 1.9      | 109        | 130        | -16.2    |

## NEOTU Tuscarawas County

|                     | Apr-14    | Apr-13    | Change % | YTD - 14   | YTD - 13   | Change % |
|---------------------|-----------|-----------|----------|------------|------------|----------|
| NewListings         | 119       | 136       | -12.5    | 386        | 406        | -4.9     |
| Sold Listings       | 65        | 65        | 0.0      | 221        | 229        | -3.5     |
| \$ Volume - Sold    | 8,261,154 | 6,444,620 | 28.2     | 24,227,038 | 22,862,215 | 6.0      |
| Average Sale Price  | 127,095   | 99,148    | 28.2     | 109,625    | 99,835     | 9.8      |
| High Sale Price     | 288,000   | 352,500   | -18.3    | 449,900    | 365,000    | 23.3     |
| Low Sale Price      | 12,500    | 6,500     | 92.3     | 950        | 5,000      | -81.0    |
| Average Market Time | 89        | 91        | -2.2     | 101        | 103        | -1.9     |